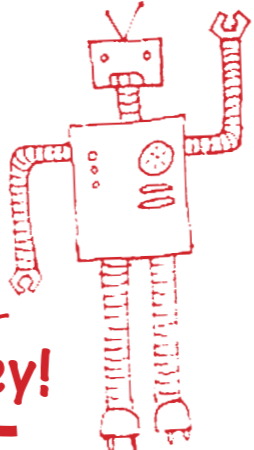




# YES Northland

## 2011 Calendar



'Inspiring young Northlanders through experiential learning'

TERM 1	TERM 2	TERM 3	TERM 4
<p><b>February</b> 16th: E-Day (Whangarei) 17th: E-Day (Waitangi)</p> <p><i>Get our team sorted - who's gonna do what?</i></p>	<p><b>May</b> 17th - 20th: Oral Presentations 27th: The Edge Competition closes 31st Term 2 Workshop (Kaitaia)</p> <p><b>ORALS!!</b></p>	<p><b>August</b> 13th: Trade Fair 24th: YE Exam</p> <p><i>Must be selling by now - show me the money!</i></p> 	<p><b>October</b> 29th: Northland YES Awards (Waitangi)</p> <p><i>Keep selling through holidays and into Term 4</i></p>
<p><b>March</b> 1st: Term 1 Workshop (Kaitaia) 2nd: Term 1 Workshop (Kerikeri) 3rd: Term 1 Workshop (Whangarei) 18th: Business Card Comp closes</p>	<p><b>June</b> 1st: Term 2 Workshop (Kerikeri) 2nd: Term 2 Workshop (Whangarei) 3rd: Registrations close 18th - 21st: IEiA (Auckland)</p>	<p><b>September</b></p> <p><i>1. Sell lots</i>  <i>2. Get media coverage</i> <i>3. Write annual report</i></p>	<p><b>November</b> 25th: Tax returns due</p> <p><b>EXAMS - argh!!!</b></p> 
<p><b>April</b> 14th: Business Plan Comp closes</p> <p><i>*Term 1 ends 14 April: Business plan and prototype needs to be finished.</i> <i>* Oral presentations are WEEK 3 next term.</i></p>	<p><b>July</b> 1st: Mid-Year Celebration (Whangarei)</p> <p><b>MAKE SURE</b> product launch is held before 15 July (end of Term 2)</p>	<p><b>October</b> 5th: Annual Reports due</p> <p><i>Term 3 ends 7 October.</i> <b>RWC2011 - Go the AB's!</b></p>	<p><b>December</b> 1st: National YES Awards</p> <p><i>Free trip to Wellington for National YES Awards - yeah!</i></p>